



Unistar-Sparco Computers, Inc.  
**sparco.com**

We have prepared a quote for you

**NewLine interactive**

Quote # 009289  
Version 1

Prepared for:

**Southern Avenue Charter Schools**

Kelsey Briggs  
kbriggs@sacsmemphis.org

Monday, July 11, 2022

Southern Avenue Charter Schools  
Kelsey Briggs  
221 Democrat Road  
Memphis, TN 38132  
kbriggs@sacsmemphis.org

Dear Kelsey,

We appreciate the opportunity of providing you with a quote for the solution you requested. Please review the document below and let me know if you have any questions. I look forward to serving you!

Thank you for choosing Unistar-Sparco Computers, Inc.!

Jerresia Edwards

Unistar-Sparco Computers, Inc.

Hardware

Description	Price	Qty	Ext. Price
TT-7521Q <b>750Q 4K LED 4K MULTI-TOUCH DISPLAY W/ USB TYPE-C75in Q Series interactive touch display that features: powerful Android 11 OS, USB Type-C with 60 Watt Power Delivery located in front of the panel, built-in Wi-Fi 6 module (supporting both 2.4 &amp; 5GHz dual-***5 Year Warranty is included***</b>	\$3,861.71	13	\$50,202.23
EPR8A70070-000 <b>iTeachSpider Motorized Mobile Stand</b> Qty 81-----In Stock	\$1,593.64	13	\$20,717.32
NewLine Install <b>NewLine Panel Installation per panel</b>	\$250.00	13	\$3,250.00
<b>Subtotal:</b>			<b>\$74,169.55</b>

## NewLine interactive

### Prepared by:

**Unistar-Sparco Computers, Inc.**

Jerresia Edwards  
(901) 872-2272  
Fax 901-872-8482  
jerresia\_edwards@sparco.com

### Prepared for:

**Southern Avenue Charter Schools**

221 Democrat Road  
Memphis, TN 38132  
Kelsey Briggs  
(901) 279-8804  
kbriggs@sacsmemphis.org

### Quote Information:

**Quote #: 009289**

Version: 1  
Delivery Date: 07/11/2022  
Expiration Date: 08/05/2022

## Quote Summary

Description	Amount
Hardware	\$74,169.55
<b>Subtotal:</b>	<b>\$74,169.55</b>
<b>Shipping:</b>	<b>\$579.63</b>
<b>Total:</b>	<b>\$74,749.18</b>

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

## Unistar-Sparco Computers, Inc.

## Southern Avenue Charter Schools

Signature: \_\_\_\_\_

Name: Jerresia Edwards

Title: \_\_\_\_\_

Date: 07/11/2022

Signature: \_\_\_\_\_

Name: Kelsey Briggs

Date: \_\_\_\_\_

# CAPABILITY STATEMENT

Unistar-Sparco Computers, Inc.  
**sparco.com**

## COMPANY BACKGROUND

An **ISO/IEC 20000-1:2011** certified company, Unistar-Sparco Computers, Inc. is a trusted and dynamic IT Solution Provider committed to the highest level of excellence. A graduate of the U.S. Small Business Administration (SBA) 8(a) program, Unistar-Sparco Computers, Inc. continuously improves its offering and services to ensure that customers' requirements are not merely met but rather are exceeded.

## CORE COMPETENCIES

- Computer Systems
- Managed Services
- Cyber and Information security
- Network Communication
- Mobile Solutions
- Cloud and Virtualization Solutions
- Professional Services
  - Warranty Repair
  - In-house Integrations
  - Remote Monitoring
  - On-site Support
  - Live Technical Support

## PAST PERFORMANCE

- American Esoteric Laboratories
- Cajon Valley Union School District
- City of Memphis
- DeSoto County
- Germantown Municipal Schools District
- Grace Medical
- Lausanne Collegiate School
- Memphis-Shelby County Airport Authority
- Millington Municipal School District
- San Marcos Unified School District
- Shelby County Sheriff
- Shelby County Schools
- State of Tennessee
- Washington Headquarters Service

## DIFFERENTIATORS

- Partnerships with leading IT manufacturers
- Knowledgeable technical resources to keep current with the latest technologies
- Live customer and technical support
- State-of-the art Network Operations Center
- Overall 99% on-time delivery rate

## AWARDS AND RECOGNITIONS

- ◆ **Tennessee 8(a) Small Business of the Year 2015**
- ◆ **MLGW Sheltered Market Flame Award 2015**
- ◆ **CRN500 2018, 2017, 2016, 2015, 2014, 2013, 2012, 2011**
- ◆ **INC5000 2014, 2013, 2012, 2011, 2008, 2007**
- ◆ **DiversityBusiness Top Business 2016, 2015, 2014, 2009**
- ◆ **Memphis Business Journal's Top 100 Private Companies 2015**
- ◆ **Lenovo Premier Service Partner 2015, 2014, 2013**

## COMPANY INFORMATION

**Headquarters**  
7089 Ryburn Drive  
Millington, TN 38053  
Toll Free: 1.800.840.8400  
Facsimile: 1.901.872.8482  
<http://www.sparco.com>

**Eduardo A. Pérez-Glez**  
*Director of Operations*  
Direct: 901.872.2272 x822  
Toll Free: 1.800.840.8400  
Email: Ed@sparco.com

## CURRENT CONTRACTS:

### STATE, LOCAL & EDUCATION

#### Shelby County Schools

Master IT Sourcing Agreement  
Master IT Service Agreement

#### PEPPM

General Hardware & Software Catalog

Product Line Catalogs:  
Avocent, Black Box, C2G, IBM,  
Infocus, Kodak, Lacie, Lenovo,  
Logitech, Motorola, Seagate,  
Transition Networks

#### Lausanne Collegiate School

Managed Services Agreement

#### Mississippi ITS:

IT Hardware EPL 3760

#### City of Memphis:

Approved Professional Supplier

### FEDERAL

#### NASA SEWP V:

General IT Hardware & Services

#### DHS FirstSourceII:

IT Commodities & Solutions

#### GSA Federal Supply Schedule:

Schedule 70 - IT Hardware & Software  
Schedule 75 - Office Supplies

#### USPTO ID/IQ:

General Purpose IT Equipment &  
Software

#### SPAWAR Command & Control

Equipment and Incidental Services

#### Navy SeaPort-e

Support Services

## DIVERSITY CERTIFICATIONS:

UCA and NMSDC/TMSDC Certified  
Minority Business Enterprise

UCA Certified  
Local Small Business



## Solutions

**Computer Systems**

**Monitors & Displays**

**Printers & Scanners**

**Accessories & Consumables**

**Processors**

**Memory**

**Multimedia**

**Maintenance**

**Input Devices**

**Office Equipment & Supplies**

**Data Storage & Analytics**

**Unified Threat Management**

**Power & Cooling**

**Unified Communications**

**IP Surveillance**

**Document Imaging**

**Radio Frequency Identification (RFID)**

**Point of Sales Systems (POS)**

**Virtualization**

**Professional Services**

**Cloud Services**

**Networking**

## Services

With over 23 years of experience, Unistar-Sparco Computers, Inc. has been satisfying the ever-changing IT needs of public sector, education, and commercial customers. Sparco's offering provides access to over 20 solutions backed by several industry-leading manufacturer certifications, and engineers with years of experience working in the Enterprise and Small Business sector. We understand the demands on technology and the time that it takes to make your critical business solutions "just work." Whether your solutions are on-site or in the cloud, here are some of the ways Unistar-Sparco can assist your technology needs:

- ◆ **Managed Services**
- ◆ **IBM Technical Sales Certified**
- ◆ **VMWare Technical Sales Certified**
- ◆ **Microsoft Silver Partner**
- ◆ **Microsoft System Center consultation**
- ◆ **Microsoft Azure & Office 365 Migrations**
- ◆ **Server and Solutions Migration Experts**
- ◆ **IT Security Consultation**
- ◆ **Enterprise Architecture and Implementation**
- ◆ **Certified Lenovo Warranty Repairs**
- ◆ **Certified HP Warranty Repairs**
- ◆ **High Availability of critical business**
- ◆ **Back-up and Disaster Recovery**
- ◆ **IT Project Management**