

# We have prepared a quote for you

### **NewLine interactive**

Quote # 009289 Version 1

# Prepared for:

**Southern Avenue Charter Schools** 

Christian Evans cevans@sacsmemphis.org

(901) 872-2272

# Unistar-Sparco Computers, Inc. sparcocom\*

Tuesday, August 15, 2023

Southern Avenue Charter Schools Christian Evans 221 Democrat Road Memphis, TN 38132 cevans@sacsmemphis.org

Dear Christian,

We appreciate the opportunity of providing you with a quote for the solution you requested. Please review the document below and let me know if you have any questions. I look forward to serving you!

Thank you for choosing Unistar-Sparco Computers, Inc.!

Jerresia Edwards

Unistar-Sparco Computers, Inc.

Quote #009289 v1 Page: 2 of 4

# Unistar-Sparco Computers, Inc. sparcocom

### Hardware

Description		Price	Qty	Ext. Price
TT-7521Q	750Q 4K LED 4K MULTI-TOUCH DISPLAY W/ USB TYPE-C75in Q Series interactive touch display that features: powerful Android 11 OS, USB Type-C with 60 Watt Power Delivery located in front of the panel, built-in Wi-Fi 6 module (supporting both 2.4 & 5GHz dual-***5 Year Warranty is included***	\$3,861.71	8	\$30,893.68
EPR8A70070-000	iTeachSpider Motorized Mobile Stand Qty 81In Stock	\$1,593.64	8	\$12,749.12
NewLine Install	NewLine Panel Installation per panel	\$250.00	8	\$2,000.00

Subtotal: \$45,642.80

Quote #009289 v1 Page: 3 of 4

(901) 872-2272

# Unistar-Sparco Computers, Inc. sparco.com

### NewLine interactive

Prepared by:

**Unistar-Sparco Computers, Inc.** 

Jerresia Edwards (901) 872-2272 Fax 901-872-8482 jerresia\_edwards@sparco.com Prepared for:

**Southern Avenue Charter Schools** 

221 Democrat Road Memphis, TN 38132 Christian Evans (901) 438-1105 cevans@sacsmemphis.org Quote Information:

Quote #: 009289

Version: 1

Delivery Date: 08/15/2023 Expiration Date: 09/17/2023

### **Quote Summary**

	Amount
	\$45,642.80
Subtotal:	\$45,642.80
Shipping:	\$579.63
Total:	\$46,222.43

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

### Unistar-Sparco Computers, Inc.

### Southern Avenue Charter Schools

Signature:		Signature:		
Name:	Jerresia Edwards	Name:	Christian Evans	
Title:		Date:		
Date:	08/15/2023			

Quote #009289 v1 Page: 4 of 4

# CAPABILITY STATEMENT

# Unistar-Sparco Computers, Inc. sparcocom<sup>®</sup>

#### **COMPANY BACKGROUND**

An **ISO/IEC 20000-1:2011** certified company, Unistar-Sparco Computers, Inc. is a trusted and dynamic IT Solution Provider committed to the highest level of excellence. A graduate of the U.S. Small Business Administration (SBA) 8(a) program, Unistar-Sparco Computers, Inc. continuously improves its offering and services to ensure that customers' requirements are not merely met but rather are exceeded.

#### **CORE COMPETENCIES**

- Computer Systems
- Managed Services
- · Cyber and Information security
- Network Communication
- · Mobile Solutions
- Cloud and Virtualization Solutions
- Professional Services
  - Warranty Repair
  - In-house Integrations
  - Remote Monitoring
  - On-site Support
  - Live Technical Support

#### **PAST PERFORMANCE**

- American Esoteric Laboratories
- Cajon Valley Union School District
- City of Memphis
- DeSoto County
- Germantown Municipal Schools District
- Grace Medical
- Lausanne Collegiate School

- Memphis-Shelby County Airport Authority
- Millington Municipal School District
- San Marcos Unified School District
- Shelby County Sheriff
- Shelby County Schools
- · State of Tennessee
- Washington Headquarters Service

#### **DIFFERENTIATORS**

- Partnerships with leading IT manufacturers
- Knowledgeable technical resources to keep current with the latest technologies
- Live customer and technical support
- State-of-the art Network Operations Center
- · Overall 99% on-time delivery rate

#### **AWARDS AND RECOGNITIONS**

- **♦ Tennessee 8(a) Small Business of the Year** 2015
- MLGW Sheltered Market Flame Award 2015
- © CRN500 2018, 2017, 2016, 2015, 2014, 2013, 2012, 2011
- **INC5000** 2014, 2013, 2012, 2011, 2008, 2007
- **DiversityBusiness Top Business** 2016, 2015, 2014, 2009
- Memphis Business Journal's Top 100 Private Companies 2015
- **♦ Lenovo Premier Service Partner** 2015, 2014, 2013

#### **COMPANY INFORMATION**

#### Headquarters

7089 Ryburn Drive Millington, TN 38053 Toll Free: 1.800.840.8400 Facsimile: 1.901.872.8482

http://www.sparco.com

#### Eduardo A. Pérez-Glez

Director of Operations
Direct: 901.872.2272 x822
Toll Free: 1.800.840.8400
Email: Ed@sparco.com

#### **CURRENT CONTRACTS:**

#### **STATE, LOCAL & EDUCATION**

#### **Shelby County Schools**

Master IT Sourcing Agreement Master IT Service Agreement

#### **PEPPM**

General Hardware & Software Catalog

Product Line Catalogs: Avocent, Black Box, C2G, IBM, Infocus, Kodak, Lacie, Lenovo, Logitech, Motorola, Seagate, Transition Networks

#### **Lausanne Collegiate School**

Managed Services Agreement

#### Mississippi ITS:

IT Hardware EPL 3760

#### **City of Memphis**:

**Approved Professional Supplier** 

### **FEDERAL**

#### **NASA SEWP V:**

General IT Hardware & Services

#### **DHS FirstSourceII:**

IT Commodities & Solutions

#### **GSA Federal Supply Schedule:**

Schedule 70 - IT Hardware & Software Schedule 75 - Office Supplies

#### **USPTO ID/IQ:**

General Purpose IT Equipment & Software

### **SPAWAR Command & Control**

Equipment and Incidental Services

Navy SeaPort-e Support Services

#### **DIVERSITY CERTIFICATIONS:**

UCA and NMSDC/TMSDC Certified
Minority Business Enterprise

UCA Certified Local Small Business



Unistar-Sparco Computers, Inc. sparcocom\*

Certified: ISO 20000-1:2011



Solutions				
Unified Threat Management				
Power & Cooling				
Unified Communications				
IP Surveillance				
Document Imaging				
Radio Frequency Identification (RFID)				
Point of Sales Systems (POS)				
Virtualization				
Professional Services				
Cloud Services				
Networking				

With over 23 years of experience, Unistar-Sparco Computers, Inc. has been satisfying the ever-changing IT needs of public sector, education, and commercial customers. Sparco's offering provides access to over 20 solutions backed by several industry-leading manufacturer certifications, and engineers with years of experience working in the Enterprise and Small Business sector. We understand the demands on technology and the time that it takes to make your critical business solutions "just work." Whether your solutions are on-site or in the cloud, here are some of the ways Unistar-Sparco can assist your technology needs:

- Managed Services
- ♦ VMWare Technical Sales Certified
- **Microsoft Silver Partner**
- Microsoft System Center consultation
- Microsoft Azure & Office 365 Migrations
- Server and Solutions Migration Experts

- **♦ IT Security Consultation**
- **Enterprise Architecture and Implementation**
- **©** Certified Lenovo Warranty Repairs
- Certified HP Warranty Repairs
- **♦ High Availability of critical business**
- **♦** Back-up and Disaster Recovery
- **♦ IT Project Management**